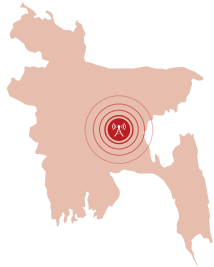


NATIONAL CONTRIBUTION



Robi continues to be the fastest-growing telecommunications operator in Bangladesh offering services ranging from voice and high-speed internet services to tailor-made telecommunications solutions.



BANGLADESH

Over the last few years, Bangladesh has shown strong signs of growth with GDP expanding by 6.5% in 2015. Its growth momentum coupled with a national commitment to reach middle-income status by 2021 has accelerated pro-growth policies, which have resulted in a substantial decline in poverty leading to increased life expectancy, literacy and disposable income.

Robi boasts the widest international roaming service in the market, connecting its subscribers to over 500 operators across 207 countries. Telecommunications is growing at a rapid pace, with the recent launch of 3G networks in 2013 boosting the mobile and internet segment. Strong growth is expected to continue through 2017 after the scheduled launch of the country's first 4G LTE service. With mobile penetration rate comparatively low – approximately 131 million subscribers in a country of 156.6 million (84%) – there is ample room for growth, particularly alongside the growing affluence of Bangladeshis.

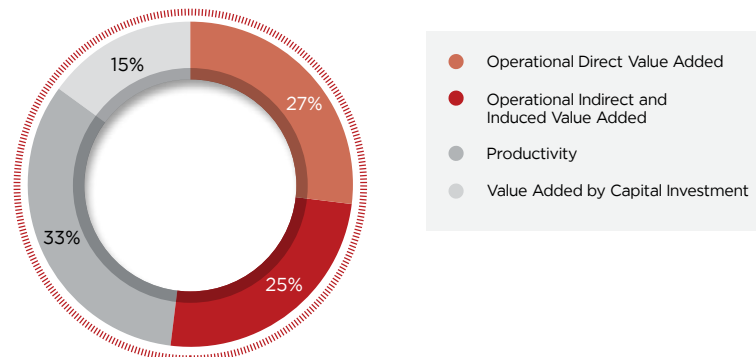
Robi is the first operator in Bangladesh to introduce GPRS, drawing from the international expertise of Axiata and NTT DoCoMo to support its voice and internet offerings such as 2G, 3.5G, EDGE, GPRS and others. In January 2016, Robi and Bharti Airtel Ltd agreed to merge their operations in Bangladesh to create the second-largest telco in the country.

ECONOMIC CONTRIBUTION

Robi has a subscriber base of approximately 28.3 million and network coverage in 84% of Bangladesh's populated areas. Total operating expenditure for 2015 totalled USD422 million, while Robi's capex spend came up to USD256 million making Axiata one of the leading foreign investors in the country. Approximately 74% of Robi's procurement activities in 2015 was done through local suppliers.

In 2015, Robi's operations contributed USD1,071 million to the country's economy, representing 0.5% of GDP.

Figure 9: GDP Contribution in Bangladesh 2015



NATIONAL CONTRIBUTION

INVESTMENTS IN 2015

Capex + Opex
USD678 million

Every **US\$1** spent on **Capex and Opex**

translated to

US\$1.3 GDP Contribution

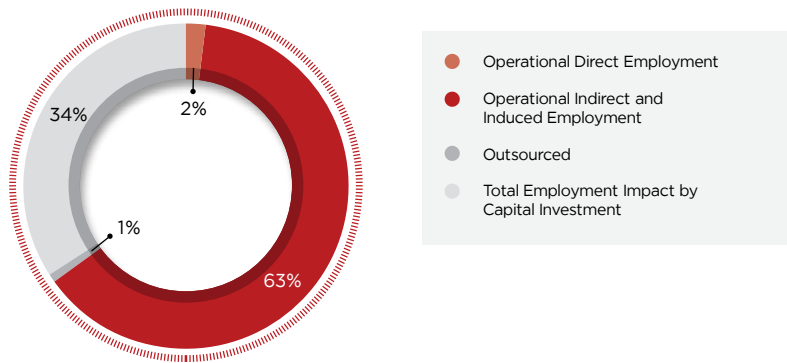
Contribution to GDP
0.5%
(USD1.1 billion)

SOCIAL CONTRIBUTION

In 2015, Robi's operations in Bangladesh supported the employment of more than 120,000 people through direct and indirect means. Out of this, 1,824 employees were directly employed by Robi.

Robi is also committed to a robust corporate social responsibility framework which puts social upliftment through community empowerment and environmental upkeep at the forefront. Its main focus areas include health, environment and ICT education.

Figure 10: Employment Impact in Bangladesh 2015



OUR SUSTAINABILITY EFFORTS IN BANGLADESH

Robi published its first standalone sustainability report in 2015 based on the GRI-G4 guidelines. Robi's Sustainability Report can be accessed on its website at www.robi.com.bd



Procurement from Local Vendors

74%



IN 2015

120,898
Jobs Supported